



RISK TECHNOLOGIES

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RAZOR RISK TECHNOLOGIES EXPANDS GLOBAL EXECUTIVE TEAM TO SPEARHEAD GROWTH

Sydney: Razor Risk Technologies Limited [ASX: RZR], a leading global provider of risk management technology and consulting solutions, has today announced the appointment of three executives to its global management team.

John McComb has been appointed to the newly created role of Practice Director, Asia Pacific. John joins Razor Risk Technologies from Alcaston Solutions, and will be based in the company's head office, in Sydney; Paul Doody joins from ERI Bancaire S.A. and steps into the role of Senior Vice President Sales, Americas; and Franklin Robinson, who joins from Barclays Global Investors, has been appointed as Senior Risk Consultant, Americas. Both Paul and Franklin will be based in Razor Risk Technologies' New York office.

This move is an important step for Razor Risk Technologies as it looks to capitalise on opportunities in the expanding and shifting global risk market. These appointments come after a year in which Razor Risk Technologies has successfully executed a strategy to refocus the business on its core risk management offering, 'Razor', and reported a robust financial performance for FY09, including revenue growth of 40 per cent.

Andrew Wood, Chief Executive Officer, Razor Risk Technologies, said the appointments form part of the company's new global model, which involves using experienced risk practitioners to develop relationships with clients and prospects based on a deeper understanding of the business challenges they are confronted with.

"A key part of our market strategy is to strengthen our leadership team to enable us to better service clients in today's challenging environment. As a result of these changed market conditions, we are seeing that enhanced risk management practices are now becoming a top priority for the C-suite. We have seen an increase in interest for Razor from Chief Executive Officers and Chief Financial Officers in financial institutions, in addition to Chief Risk Officers and Chief Technology Officers. A key priority for us therefore is to adapt our sales and delivery process in order to meet this demand from an expanded executive audience across global markets.

"To help us achieve this goal, John, Paul and Franklin bring with them over 60 years' experience in financial services. Their extensive industry knowledge and experience in risk management will assist us in delivering the best possible client service and continue to build Razor Risk Technologies' market position," said Mr Wood.

John McComb: Practice Director, Asia Pacific

In his role as Practice Director, Asia Pacific, John will have direct responsibility for new business identification in Australia and provide risk domain expertise to the delivery team.

John has over 20 years of banking, capital markets and asset management sector experience. This includes a period of more than 10 years at ANZ bank, where he held a number of senior management roles, including Director of e-Commerce, Capital Markets. Most recently, John was a Principal at consulting business Alcaston Solutions and, prior to that, was Director, Market Risk at Artesian Capital Management.

Paul Doody: Senior Vice President Sales, Americas

As Razor Risk Technologies' new Senior Vice President Sales, Americas, Paul will be responsible for building and leading sales management teams to innovate and achieve strategic business goals and revenue targets in the region.

Paul has more than 20 years' experience in global sales and marketing, with a particular emphasis on enterprise software solutions for the financial services sector. Paul's extensive career has included 12 years at Reuters Group, where he held a number of senior sales and marketing roles, including Global Head of Sales and Trading Products for the Sales and Trading division.

Franklin Robinson: Senior Risk Consultant, Americas

Franklin Robinson has been appointed Senior Risk Consultant, Americas. Within this role, he will be responsible for working with clients to develop integrated, holistic approaches to risk and control, helping them benefit from their investments in internal controls.

Previously, Franklin headed up the Risk Due Diligence division of the Hedge Fund Management Group for Barclays Global Investors. He was also Vice President, Market Risk Management at JPMorgan Chase and has held senior roles at HSBC and Eastbridge Capital Inc.

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About Razor Risk Technologies Limited

Razor Risk Technologies is a leading provider of risk management technology and consulting solutions to financial institutions worldwide. Established in 1999, the company was created in response to the complex issues surrounding risk management. Razor Risk Technologies recognised that to proactively measure and manage risk, it was necessary to manage the total exposure of a financial institution across all of its global activities. The company's Razor product has helped transform the way Banks, Hedge Funds, Brokers, Central Clearing Counterparties and Stock Exchanges, in many countries, measure their risk and manage their capital.

An Australian public company (ASX: RZR) with offices in Sydney (headquarters), Melbourne, New York, London and Chennai, Razor Risk Technologies has a highly skilled team of specialists who provide risk management technology and consulting services across the financial markets and risk management sectors. The company operates on a global risk consultancy structure, drawing upon the expertise of all employees in implementing best practices for clients' individual needs. This methodology supports an efficient, low cost, minimal risk implementation, allowing clients to maximise optimal risk and reward. Razor Risk Technologies has a 100 per cent successful implementation record for Razor. For more information, please visit Razor Risk Technologies at:

www.razor-risk.com .